

From: Blake Lehman [mailto:blake@lehmanappraisals.com]

Sent: Tuesday, August 20, 2013 9:36 AM

To: 'efennell@co.humboldt.ca.us'

Cc: 'mlovelace@co.humboldt.ca.us'; 'Bohn, Rex'; 'Bass, Virginia'; 'rsundburg@co.humboldt.ca.us'

Subject:

Good Morning;

I know I have brought this to your attention before, but please have this fresh in your minds on Friday. Properties with the word "Rural" in their zoning designations are some of the most difficult to finance. When conventional lenders hear the word rural they picture doublewide trailers, up on blocks, with junk cars and hound dogs, at the end of a dirt road. They don't picture the rivers, redwoods, "cabin in the woods" lifestyle we have grown accustomed to. I would encourage you to look-up and actually read Webster's definition of "suburban" – Commutable to services/Cities, slightly removed, on the outskirts, etc. Sounds like us, doesn't it?

People need to be able to finance/refinance properties to purchase investment properties, send their kids to school, invest in businesses, etc. I think that if we can encourage that by simply changing our label, we are better for it.

Thanks, Have a great day.

Blake Lehman

Blake Lehman Real Estate Appraising

P.O. Box 177

Garberville, Ca. 95542

(707) 923-5222

www.lehmanappraisals.com