



Redwood Region Economic Development Commission

Memo

TO: Ryan Heitz, County of Humboldt Headwaters Fund

FR: Gregg Foster, Executive Director

DATE: October 9, 2025

RE: June 2025 Headwaters Report

As requested, we are providing this summary report of RREDC's Headwaters Fund.

Headwater Fund Portfolio 06/30/2025

Loan	Disbursed	Rate	Balance	Percent
201712	255,000.00	0%	140,814.10	4.39%
20188	25,000.00	0%	11,781.82	0.37%
20235	41,490.00	0%	39,529.01	1.23%
20186	32,421.87	7%	5,025.55	0.16%
2701	214,000.00	7%	178,071.75	5.55%
20152	117,000.00	7%	99,066.33	3.09%
20157	120,000.00	5%	90,351.52	2.82%
20161	25,000.00	7%	2,981.29	0.09%
20162	501,374.75	7%	393,089.31	12.26%
20174	47,000.00	7%	31,211.70	0.97%
20179	240,000.00	7%	210,131.48	6.55%
20234	721,500.00	7%	721,500.00	22.50%
20239	360,000.00	7%	350,102.45	10.92%
202311	100,000.00	7%	97,664.29	3.05%
202414	50,184.80	7%	48,307.42	1.51%
202415	120,000.00	7%	115,779.06	3.61%
20246	105,727.00	7%	105,727.00	3.30%
20252	287,500.00	7%	286,566.52	8.94%
20253	50,000.00	7%	49,291.67	1.54%
20254	200,000.00	7%	200,000.00	6.24%
20256	30,000.00	7%	30,000.00	0.94%
	3,643,198.42		3,206,992.27	100.00%

The four loans highlighted in yellow are in default. Details are as follows:

- Loan #201712 is secured by real estate and fixed assets. The borrower is in a dispute with a local tribe. RREDC met with the borrower in October 2024. Since that meeting, they have retained counsel and have filed a Freedom of Information Act Claim against the tribe and are awaiting the delivery of documents. We have been communicating with the borrower and their counsel monthly and have forwarded those communications to you.
- Loan #20188 has ceased operation and is on a payment plan to pay down their remaining balance.
- Loan #20235 has ceased operations, and we are currently liquidating collateral from the business. We do expect a balance to remain after liquidation. At that point, we'll call on the personal guarantee, but we do ultimately expect a loss.
- Loan #20186 was in default for non-payment on 12/31/24. They were able to bring themselves current as of February 2025. However, they are, again, in default. They are currently in the process of selling a piece of commercial real estate and have promised to pay when that property sells. Collateral for the loan is more than sufficient to cover the remaining loan balance.

Thank you to you and the board for your continuing partnership with RREDC. Please do not hesitate to contact us if you have any questions.